

25 August 2022

# **MACFARLANE GROUP PLC**

("MACFARLANE GROUP", "THE COMPANY", "THE GROUP")

# INTERIM RESULTS FOR THE SIX MONTHS TO 30 JUNE 2022 Expectations for the full year unchanged;

#### managing inflationary environment; slowdown in e-commerce; progress in Europe

		<b>Restated</b> <sup>1</sup>	
Financial Highlights	H1 2022	H1 2021	Increase
	£000	£000	%
Continuing operations			
Revenue	139,209	122,144	14%
Operating profit before amortisation <sup>2</sup>	11,384	10,817	5%
Operating profit	9,604	9,256	4%
Profit before tax	8,857	8,585	3%
Continuing and discontinued <sup>1</sup> operations			
Profit for the period	6,888	6,041	14%
Interim dividend (pence)	0.90p	0.87p	3%
Basic earnings per share (pence)	4.36p	3.83p	14%

1 In accordance with IFRS5, 2021 has been restated to reflect the result of the Labels division, sold on 31 December 2021, as a discontinued operation.

2 See note 2 for reconciliation of alternative performance measure, operating profit before amortisation, to operating profit.

# Key highlights

- Sales from continuing operations<sup>1</sup> grew by 14% versus H1 2021 to £139.2m.
- Operating profit at £9.6m and profit before tax at £8.9m, both from continuing operations, increased by 4% and 3% respectively with revenue growth partly offset by increased costs.
- Basic and diluted earnings per share were 4.36p per share (H1 2021: 3.83p per share) and 4.31p per share (H1 2021: 3.79p per share) respectively.

# **Packaging Distribution**

- Achieved sales growth of 11% to £123.5m (H1 2021: £111.0m), with recovery of input price increases and the benefits from the acquisitions of Carters Packaging in March 2021 and PackMann in May 2022 offsetting lower demand from e-commerce customers after the sector experienced a strong H1 last year due to Covid-19 restrictions.
- Gross margin at 32.3% (H1 2021: 32.7%) was marginally behind a very strong H1 2021 and reflects effective recovery of input price inflation.
- Operating profit before amortisation reduced by 2% to £8.9m (H1 2021: £9.1m) due to cost increases of 14%. The key areas of increased costs were inflationary pressures on labour and logistics, start-up costs for the company's new North-west of England distribution centre and strategic IT investments.
- The contribution from acquisitions was reduced by the expensing of acquisition-related costs of £0.2m in H1 2022.

# **Manufacturing Operations**

- Delivered strong growth, with sales increasing 40% to £15.7m (H1 2021: £11.2m) and operating profit before amortisation increasing 44% to £2.5m (H1 2021: £1.7m). There was a continued strong performance from GWP, acquired in February 2021, and recovery in the aerospace sector benefited the Macfarlane Design and Manufacture business.
- The Group sold its Labels division in December 2021. Labels generated a loss before tax of £0.1m in H1 2022 (H1 2021: Loss £0.8m) after finalisation of the net asset position.

# Group

- Net cash inflow from operating activities of £6.5m (H1 2021: £11.3m) reflected significantly higher 2021 employee incentive payments paid in H1 2022 compared to the same period last year.
- The Group cash position continues to be managed well, enabling capital investment and acquisitions to be funded through the committed bank debt facility.
- The Group has reinvested the proceeds from the sale of the Labels business into the acquisition of PackMann in Germany, strengthening the platform from which it will accelerate the growth of the protective packaging business in Northern Europe.
- Net bank debt on 30 June 2022 was £9.7m a cash outflow of £12.1m from 31 December 2021, including £9.1m of net investment in acquisitions and disposals. The Group is operating well within its existing bank facility of £30.0m which runs until 31 December 2025.
- Pension scheme surplus increased to £8.8m at 30 June 2022 (31 December 2021: £8.3m). The improvement is due to continued contributions from the Group and an increase in the discount rate, offset by lower investment returns in H1 2022. An additional contribution of £0.7m was paid into the pension scheme in H1 2022 to satisfy the debt on exit of the Labels business.
- Interim dividend increased to 0.90p per share (H1 2021: 0.87p per share) to be paid on 13 October 2022 to shareholders on the register as at 16 September 2022.

Stuart Paterson, Chairman of Macfarlane Group PLC, today said: -

# "Trading

The Group has achieved a solid performance in the first half of 2022, especially when compared to a strong trading period in H1 2021. This has been achieved against the backdrop of a slowdown in spend from the e-commerce sector and significant inflationary pressure on operating costs. We have also made strategic IT investments and incurred start-up costs on our new North-west of England distribution centre. Our people have consistently demonstrated commitment and operating excellence as the business continues to grow and develop.

# Outlook

We expect to experience a continuing challenging environment with inflationary pressure on our operating costs and slower demand from our e-commerce customers. Overall, the Group is confident that the effectiveness of our strategy, the diversity of the customers and sectors we serve, the quality of our people, and the resilience of our business model will ensure 2022 will be another year of growth for Macfarlane. Our expectations for the full year 2022 are unchanged.

# **Board change**

As set out in the Annual Report 2021, after over nine years on the Board, I am standing down from the Board, effective 30 September 2022, and I am pleased to announce my successor as Chair will be Aleen Gulvanessian.

Aleen joined the Board in October 2021 as Chair of the Remuneration Committee and in a short time has made a significant contribution through her Corporate legal background and extensive commercial and governance experience. Aleen was selected after an extensive process involving a number of very capable external candidates. We expect to make an announcement on a new Chair of the Remuneration Committee shortly.

I wish Aleen, the Board and all of Macfarlane's employees continued success in the future and thank them for their excellent support during my tenure as Chairman and Non-executive Director of Macfarlane Group."

Further enquiries:	Macfarlane Group		Tel: 0141 333 9666
	Stuart Paterson	Chairman	
	Peter Atkinson	Chief Executive	
	Ivor Gray	Finance Director	
	Spreng Thomson		
	Callum Spreng		Mob: 07803 970103

# Legal Entity Identifier (LEI): 213800LVRYDERSJAAZ73

### Notes to Editors:

- Macfarlane Group PLC has been listed on the Premium segment of the Main Market of the London Stock Exchange (LSE: MACF) since 1973 with over 70 years' experience in the UK packaging industry.
- Through its two divisions Macfarlane Group services a broad range of business customers, supplying them high quality protective packaging which help customers reduce supply chain costs, improve their operational efficiencies and enhance their brand presentation. The divisions are:
  - **Packaging Distribution Macfarlane Packaging Distribution** is the leading UK distributor of a comprehensive range of protective packaging products; and
- **Manufacturing Operations Macfarlane Design and Manufacture** who design and produce protective packaging for high value and fragile products.
- Headquartered in Glasgow, Scotland, Macfarlane Group employs over 1,000 people at 37 sites, principally in the UK, as well as in Ireland, Germany and the Netherlands.
- Macfarlane Group supplies more than 20,000 customers principally in the UK and Europe.
- In partnership with 1,700 suppliers, Macfarlane Group distributes and manufactures 600,000+ lines across a wide range of sectors, including: retail e-commerce; consumer goods; food; logistics; mail order; electronics; defence, automotive and aerospace.

# **Interim Results - Management Report**

Macfarlane Group's trading activities comprise Packaging Distribution and Manufacturing Operations.

**Macfarlane's Packaging Distribution** business is the UK's leading specialist distributor of protective packaging materials with a growing presence in Europe. Macfarlane operates a stock and serve supply model in the UK, Ireland, the Netherlands and Germany from 27 Regional Distribution Centres ("RDCs") and three satellite sites, supplying industrial and retail customers with a comprehensive range of protective packaging materials on a local, regional and national basis.

Competition in the packaging distribution market is from local and regional protective packaging specialist companies as well as national/international distribution generalists who supply a range of products, including protective packaging materials. Macfarlane competes effectively on a local basis through its strong focus on customer service, its breadth and depth of product offer and through the recruitment and retention of high-quality staff with good local market knowledge. On a national basis, Macfarlane has market focus, expertise and a breadth of product and service knowledge, all of which enables it to compete effectively against non-specialist packaging distributors.

Packaging Distribution benefits its customers by enabling them to ensure their products are cost-effectively protected in transit and storage through the supply of a comprehensive product range, single source stock and serve supply, just–in-time delivery, tailored stock management programmes, electronic trading and independent advice on both packaging materials and packing processes. Through the 'Significant Six' sales approach we reduce our customers' 'Total Cost of Packaging' and their carbon footprint. This is achieved through supplying effective packaging solutions, optimising warehousing and transportation, reducing damages and returns and improving packaging efficiency.

	H1 2022	H1 2021
	£000	£000
Sales	123,533	110,957
Cost of sales	83,627	74,727
Gross margin	39,906	36,230
Overheads	31,022	27,152
Operating profit before amortisation	8,884	9,078
Amortisation	1,379	1,293
Operating profit	7,505	7,785

The main features of our first half performance in 2022 were:

- Organic growth in the UK and Ireland of £8.6m has been achieved through recovery in some industrial sectors, particularly in aerospace, engineering and hospitality, and inflation in pricing, offset by a marked reduction in demand from e-commerce customers and customers buying packaging using our online shop, which benefited from the Covid-19 lockdowns in H1 2021.
- Our 'Follow the Customer' strategy in Northern Europe achieved £1.6m of incremental sales through the Group subsidiary in the Netherlands, with the business now generating profits.
- Sales growth of £2.4m was achieved from the acquisitions of Carters Packaging, Cornwall, in March 2021 and PackMann, Germany, in May 2022. The PackMann pre-acquisition costs of £0.2m were expensed in H1 2022.
- Effective management of significant input price increases across all product categories in H2 2021 and H1 2022 has minimised the impact on gross margins which have reduced marginally to 32.3% (H1 2021: 32.7%).
- The marginally lower operating profit in H1 2022 was primarily due to overheads being higher than the same period in 2021. This is attributable to the impact of inflation on staff and logistics costs, strategic IT investments and start-up costs for our new distribution centre in the North-west of England.

The key areas we will focus on in H2 2022 are to:

- Prioritise engagement with potential new customers in sectors where we see future growth opportunities such as e-commerce retail, medical, scientific, and third-party logistics.
- Continue to effectively manage input price changes and supply chain challenges as they arise.
- Maximise the benefits from our new "Packaging Optimiser" which was launched to our sales teams to better demonstrate our ability to add value for customers through our "Significant Six" sales approach.
- Achieve benefits from our information technology investments in Microsoft Dynamics, Slimstock and Warehouse Management.
- Refine and extend our product range to ensure we continue to offer our customers sustainable packaging solutions that reduce their carbon footprint.
- Introduce improvements to our web-based solutions to allow customers access to our full range of products and services more easily.
- Accelerate the progress we have made in Europe through our "Follow the Customer" programme and our recent acquisition of PackMann.
- Reduce operating costs through efficiency programmes in sales, logistics and administration.
- Realise the benefits from our new distribution centre in the North-west of England.
- Maintain the focus on working capital management to facilitate future investment and manage effectively the ongoing bad debt risk within the current economic environment.
- Supplement organic growth through progressing further high-quality acquisitions in the UK and Europe.

**Manufacturing Operations** comprises our Packaging Design and Manufacture business and GWP, acquired in February 2021.

Manufacturing Operations designs, manufactures, assembles and distributes bespoke packaging solutions for customers requiring cost-effective methods of protecting high value products in storage and transit. The primary raw materials are corrugate, timber and foam. The businesses operate from four manufacturing sites, in Grantham, Westbury, Swindon and Salisbury, supplying both directly to customers and through the national RDC network of the Packaging Distribution business.

Key market sectors are defence, aerospace, medical equipment, electronics, automotive, e-commerce retail and household equipment. The markets we serve are highly fragmented, with a range of locally based competitors. We differentiate our market offering through technical expertise, design capability, industry accreditations and national coverage through the Packaging Distribution business.

<b>Sales</b> Cost of sales	H1 2022 £000 15,676 8,486	Restated <sup>1</sup> H1 2021 £000 11,187 5,657
Gross margin	7,190	5,530
Overheads	4,690	3,791
<b>Operating profit before amortisation</b>	2,500	1,739
Amortisation	401	268
Operating profit	2,099	1,471

1 In accordance with IFRS5, 2021 has been restated to reflect the result of the Labels division, sold on 31 December 2021, as a discontinued operation.

Sales in H1 2022 increased by £4.5m compared to the equivalent period in 2021. This consisted of organic growth of 19.0% (£0.9m), due mainly to recovery in the aerospace (defence and commercial) sector, supplemented by £3.6m of incremental sales from the acquisition of GWP. This growth, combined with effective management of the gross margin and overhead costs reducing as a percentage of sales, has contributed to a significant improvement in operating profit in H1 2022 compared to H1 2021.

The priorities for Manufacturing Operations in the second half of 2022 are to:

- Focus the sales team on new business growth in target sectors e.g., medical and defence.
- Prioritise new sales activity on our higher added-value bespoke composite pack product range.
- Effectively manage material price changes to minimise the impact on gross margins.
- Continue to strengthen the relationship with our Packaging Distribution businesses to create both sales and cost synergies.
- Commence the process of GWP working more closely with the Macfarlane Packaging Design and Manufacture and Packaging Distribution businesses.

# **Summary and Future Prospects**

Macfarlane Group's businesses all have strong market positions with differentiated product and service offerings. We have a flexible business model and effective implementation of a strategic plan, which is reflected in consistent profit growth and cash generation over a sustained period.

Our future performance is largely dependent on our own efforts to grow sales, increase efficiencies and bring high quality acquisitions into the Group. Whilst market conditions are challenging, our strategy and business model continue to prove to be resilient. We expect to deliver another year of profit growth in 2022.

# **Risks and Uncertainties**

The Group operates a formal framework for the identification and evaluation of the major business risks faced by each business and determines an appropriate course of action to manage these risks. The principal risks and uncertainties which could impact on the performance of the Group, together with the mitigating actions, were outlined on pages 20 to 23 in our Annual Report and Accounts for 2021 (available on our website at <u>www.macfarlanegroup.com</u>). These remain substantially the same for the remaining six months of the current financial year and are summarised below:

- Failure to respond to strategic shifts in the market, including the impact of weaknesses in the economy as well as disruptive behaviour from competitors and changing customer needs (e.g., the move towards online retail) could limit the Group's ability to continue to grow revenues;
- Customers are increasingly focused on the environmental impacts of packaging, changing their buying behaviours in response to climate and sustainability concerns. Investors are looking to invest in companies that demonstrate strong Environmental, Social and Governance (ESG) credentials. There is increasing regulatory focus around reporting disclosures and new requirements, such as the Plastic Tax which was introduced from April 2022. If the Group is not proactive and transparent in how it is responding to environmental changes, this could lead to a loss of employees, customers and investors;
- The Group's businesses are impacted by commodity-based raw material prices and manufacturer energy costs, with profitability sensitive to input price changes including currency fluctuations. The principal components are corrugated paper, polythene films, timber and foam, with changes to paper and oil prices having a direct impact on the price we pay to our suppliers;
- The Group's growth strategy has included a number of acquisitions in recent years. There is a risk that
  such acquisitions may not be available on acceptable terms in the future. It is possible that
  acquisitions will not be successful due to the loss of key people or customers following acquisition or
  acquired businesses not performing at the level expected. This could potentially lead to impairment
  of the carrying value of the related goodwill and other intangible assets. Execution risks around the
  failure to successfully integrate acquisitions following conclusion of the earn-out period also exist;
- The Group has a property portfolio comprising 2 owned sites and 45 leased sites. This multi-site portfolio gives rise to risks in relation to ongoing lease costs, dilapidations and fluctuations in value;
- The increasing frequency and sophistication of cyber-attacks is a risk which potentially threatens the confidentiality, integrity and availability of the Group's data and IT systems. These attacks could also cause reputational damage and fines in the event of personal data being compromised;
- The Group needs continuous access to funding to meet its trading obligations and to support organic growth and acquisitions. There is a risk that the Group may be unable to obtain funds or that such funds will only be available on unfavourable terms. The Group's borrowing facility comprises a committed facility of up to £30m. This includes requirements to comply with specified covenants, with a breach potentially resulting in Group borrowings being subject to more onerous conditions;
- The Group has a significant investment in working capital in the form of trade receivables and inventories. There is a risk that this investment is not fully recovered; and
- The Group's defined benefit pension scheme is sensitive to a number of key factors including investment returns, the discount rates used to calculate the scheme's liabilities and mortality assumptions. Small changes in these assumptions could cause significant movements in the pension surplus/deficit.

# Response to Covid-19 pandemic ("Covid-19")

The Group continues to respond to Covid-19 with the focus being on the safety and wellbeing of our people, protecting our financial position and limiting the interruption of service to our customers. Covid-19 was not classified as a separate principal risk due to its pervasive effect across all the principal risks and uncertainties. These uncertainties will remain for some time and to date the Group has adapted well to the constantly changing conditions.

# **Response to Brexit**

The new trading arrangement between the UK and the EU came into effect on 1 January 2021. Whilst there has been some disruption to the supply chain and an increased administration burden, the impact on the Group has not been significant - largely due to mitigation measures put in place. We continue to monitor the impact of ongoing negotiations over the Northern Ireland protocol and the full implementation of customs checks at ports which came into effect from January 2022.

# **Cautionary Statement**

This announcement has been prepared solely to provide additional information to shareholders to assess the Group's strategy and the potential for the strategy to succeed. It should not be relied on by any other party or for any other purpose.

This report and the condensed financial statements contain certain forward-looking statements relating to operations, performance and financial status. By their nature, such statements involve risk and uncertainty because they relate to events and depend upon circumstances that will occur in the future. There are a number of factors, including both economic and business risk factors that could cause actual results or developments to differ materially from those expressed or implied by these forward-looking statements. These statements are made by the Directors in good faith based on the information available to them up to the time of their approval of this report. Nothing in this Interim Results Statement should be construed as a profit forecast or an invitation to deal in the securities of the Group.

# **Responsibility Statement**

The Directors of Macfarlane Group PLC during the first six months of 2022 were

- S.R. Paterson Chairman
- P.D. Atkinson Chief Executive
- I. Gray Finance Director
- R. McLellan Non-Executive Director/Senior Independent Director
- J.W.F. Baird Non-Executive Director

A. Gulvanessian Non-Executive Director

The Directors confirm that, to the best of their knowledge:-

- (i) the condensed set of financial statements has been prepared in accordance with IAS 34 *Interim Financial Reporting*;
- (ii) the interim management report includes a fair review of the information required by DTR 4.2.7R of the *Disclosure and Transparency Rules*, being an indication of important events that have occurred during the first six months of the financial year and their impact on the condensed set of financial statements; and a description of the principal risks and uncertainties for the remaining six months of the year; and
- (iii) the interim management report includes a fair review of the information required by DTR 4.2.8R of the Disclosure and Transparency Rules, being related party transactions that have taken place in the first six months of the current financial year and that have materially affected the financial position or performance of the entity during that period; and any changes in the related party transactions described in the last annual report that could do so.

Approved by the Board of Directors on 25 August 2022 and signed on its behalf by

Peter D. Atkinson Chief Executive Ivor Gray Finance Director

# MACFARLANE GROUP PLC CONDENSED CONSOLIDATED INCOME STATEMENT (UNAUDITED) FOR THE SIX MONTHS ENDED 30 JUNE 2022

				·
	Note	Six months to 30 June 2022 £000	Restated <sup>1</sup> Six months to 30 June 2021 £000	Year to 31 December 2021 £000
Continuing operations				
Revenue	4	139,209	122,144	264,465
Cost of sales		(92,113)	(80,384)	(174,998)
Gross profit		47,096	41,760	89,467
Distribution costs		(5,169)		
			(3,919)	(8,651)
Administrative expenses		(32,323)	(28,585)	(60,761)
Operating profit	4	9,604	9,256	20,055
Finance costs	5	(747)	(671)	(1,390)
	-			
Profit before tax		8,857	8,585	18,665
Тах	6	(1,882)	(1,757)	(4,917)
Profit for the period from continuing operations	4	6,975	6,828	13,748
Discontinued operations Loss for the period from discontinued operations		(87)	(787)	(1,150)
Profit for the period		6,888	6,041	12,598
Earnings per share from continuing operations	9		4.22	0.74
Basic		4.41p	4.33p	8.71p
Diluted		4.36p	4.28p	8.62p
Earnings per share from continuing and discontinued operations	9			
Basic		4.36p	3.83p	7.98p
Diluted		4.31p	3.79p	7.90p

1 In accordance with IFRS5, 2021 has been restated to reflect the result of the Labels division, sold on 31 December 2021, as a discontinued operation.

# CONDENSED CONSOLIDATED STATEMENT OF COMPREHENSIVE INCOME (UNAUDITED)

# FOR THE SIX MONTHS ENDED 30 JUNE 2022

		Six	Six	Year
		months to	months to	to 31
		30 June	30 June	December
		2022	2021	2021
		£000	£000	£000
Items that may be reclassified to profit or loss	Note			
Foreign currency translation differences		5	(89)	(120)
Items that will not be reclassified to profit or loss				
Remeasurement of pension scheme liability	12	(825)	4,831	8,212
Tax recognised in other comprehensive income				
Tax on remeasurement of pension scheme liability	13	206	(918)	(2,054)
Corporation tax rate change on deferred tax	13	-	-	88
Other comprehensive income for the period, net				
of tax		(614)	3,824	6,126
Profit for the period		6,888	6,041	12,598
Total comprehensive income for the period		6,274	9,865	18,724
			· · · ·	

# CONDENSED CONSOLIDATED STATEMENT OF CHANGES IN EQUITY (UNAUDITED)

	FOR	THE SIX M	ONTHS EN	DED 30 JUNE	2022			
	Note	Share	Share	Revaluation	Own	Translation	Retained	
		Capital	Premium	Reserve	Shares	Reserve	Earnings	Total
		£000	£000	£000	£000	£000	£000	£000
At 1 January 2022		39,453	13,148	70	-	171	42,052	94,894
Comprehensive income								
Profit for the period		-	-	-	-	-	6,888	6,888
Foreign currency								
translation differences		-	-	-	-	5	-	5
Remeasurement of								
pension scheme liability	12	-	-	-	-	-	(825)	(825)
Tax on remeasurement of								
pension scheme liability	13	-	-	-	-	-	206	206
Total comprehensive inco	me		-	-		5	6,269	6,274
Transactions with shareho	lders							
Dividends	8	-	-	-	-	-	(3,677)	(3,677)
New shares issued		131	425	-	(7)	-	-	549
Share-based payments		-	-	-	-	-	(212)	(212)
Total transactions with								
shareholders		131	425	-	(7)	-	(3,889)	(3,340)
At 30 June 2022		39,584	13,573	70	(7)	176	44,432	97,828

# CONDENSED CONSOLIDATED STATEMENT OF CHANGES IN EQUITY (UNAUDITED) FOR THE SIX MONTHS ENDED 30 JUNE 2021

	Note	Share Capital £000	Share Premium £000	Revaluation Reserve £000	Translation Reserve £000	Retained Earnings £000	Total £000
At 1 January 2021		39,453	13,148	70	291	26,816	79,778
Comprehensive income							
Profit for the period		-	-	-	-	6,041	6,041
Foreign currency translation differences		-	-	-	(89)	-	(89)
Remeasurement of pension							
scheme liability	12	-	-	-	-	4,831	4,831
Tax on remeasurement of pension scheme liability	ו 13	-	-	-	-	(918)	(918)
Total comprehensive income		-	-	-	(89)	9,954	9,865
Transactions with shareholders							
Dividends	8	-	-	-	-	(2,920)	(2,920)
Share-based payments		-	-	-	-	410	410
Total transactions with sharehold	lers	-	-	-	-	(2,510)	(2,510)
At 30 June 2021		39,453	13,148	70	202	34,260	87,133

# CONDENSED CONSOLIDATED STATEMENT OF CHANGES IN EQUITY FOR THE YEAR ENDED 31 DECEMBER 2021

At 1 January 2021	Note	Share Capital £000 39,453	Share Premium £000 13,148	Revaluation Reserve £000 70	Translation Reserve £000 291	Retained Earnings £000 26,816	Total £000 79,778
Comprehensive income							
Profit for the year		-	-	-	-	12,598	12,598
Foreign currency translation differences		-	-	-	(120)	-	(120)
Remeasurement of pension scheme liability	12	-	-	-	-	8,212	8,212
Tax on remeasurement of pension scheme liability	า 13	-	-	-	-	(2,054)	(2,054)
Corporation tax rate change on deferred tax	13	-	-	-	-	88	88
Total comprehensive income			-	-	(120)	18,844	18,724
Transactions with shareholders							
Dividends	8	-	-	-	-	(4,293)	(4,293)
Share-based payments		-	-	-	-	685	685
Total transactions with sharehold	ders	-	-		-	(3,608)	(3,608)
At 31 December 2021		39,453	13,148	70	171	42,052	94,894

# CONDENSED CONSOLIDATED BALANCE SHEET (UNAUDITED) AT 30 JUNE 2022

		30 June	30 June	31 December
		2022	2021	2021
	Note	£000	£000	£000
Non-current assets				
Goodwill and other intangible assets		79,447	77,024	74,902
Property, plant and equipment		7,591	9,497	6,101
Right of use assets		33,807	33,833	34,718
Trade and other receivables		35	35	35
Deferred tax assets	13	19	116	19
Retirement benefit surplus	12	8,847	4,566	8,267
Total non-current assets		129,746	125,071	124,042
Current assets				
Inventories		25,150	22,111	21,269
Trade and other receivables		60,833	56,231	58,541
Cash and cash equivalents	11	6,804	7,215	12,315
Total current assets		92,787	85,557	92,125
Total assets	4	222,533	210,628	216,167
Current liabilities				
Trade and other payables		61,184	59,056	60,975
Provisions		1,370	1,933	1,730
Current tax liabilities		524	1,871	771
Lease liabilities	11	6,139	7,173	6,364
Bank borrowings	11	16,473	15,897	9,840
Total current liabilities		85,690	85,930	79,680
Net current assets/(liabilities)		7,097	(373)	12,445
Non-current liabilities				
Deferred tax liabilities	13	8,241	5,667	7,472
Trade and other payables	_	908	3,714	3,695
Provisions		1,848	1,365	1,848
Lease liabilities	11	28,018	26,819	28,578
Total non-current liabilities		39,015	37,565	41,593
Total liabilities		124,705	123,495	121,273
Net assets	4	97,828	87,133	94,894
Equity				
Share capital		39,584	39,453	39,453
Share premium		13,573	13,148	13,148
Revaluation reserve		70	70	70
Own Shares		(7)	-	-
Translation reserve		176	202	171
Retained earnings		44,432	34,260	42,052
Total equity		97,828	87,133	94,894
	l			

# MACFARLANE GROUP PLC CONDENSED CONSOLIDATED CASH FLOW STATEMENT (UNAUDITED) FOR THE SIX MONTHS ENDED 30 JUNE 2022

FOR THE SIX MONTHS ENDE	D 30 JUNE 2022		
		Restated <sup>1</sup>	
	Six	Six	Year
	months to	months to	to 31
	30 June	30 June	December
	2022	2021	2021
Note	£000	£000	£000
Profit/(loss) before tax from:			
Continuing operations	8,857	8,585	18,665
Discontinued operations	(87)	(760)	(938)
Total operations	8,770	7,825	17,727
Adjustments for:			
Amortisation of intangible assets	1,780	1,561	3,311
Depreciation of property, plant, equipment	693	1,003	1,989
Depreciation of right-of-use assets	3,768	3,506	7,282
Goodwill impairment 7	-	987	987
Loss/(gain) on disposal of property,plant,equipment	132	(19)	43
Loss on disposal of subsidiaries 7	87	-	232
Share-based payment expense	337	410	685
Finance costs	747	710	1,390
Operating cash flows before movements in working			
capital	16,314	15,983	33,646
Increase in inventories	(1,517)	(4,288)	(4,848)
Increase in receivables	(586)	(1,544)	(7,892)
(Decrease)/increase in payables	(2,923)	4,779	8,905
(Decrease)/increase in provisions	(360)	275	1,884
Pension contributions less current service costs	(1,322)	(1,216)	(1,533)
Cash generated from operations	9,606	13,989	30,162
Income taxes paid	(2,322)	(1,983)	(4,975)
Interest paid	(830)	(700)	(1,383)
Net cash inflow from operating activities	6,454	11,306	23,804
Investing activities			
Acquisitions 10	(9,268)	(12,238)	(12,238)
Proceeds from sales of subsidiaries	166	(12,230)	5,212
		124	-
Proceeds on disposal of property, plant and equipment	92	134	199
Purchases of property, plant and equipment	(2,271)	(1,063)	(2,132)
Net cash flows from investing activities	(11,281)	(13,167)	(8,959)
Financing activities			
Dividends paid 8	(3,677)	(2,920)	(4,293)
Drawdown of bank borrowings	5,957	8,887	3,889
-	-		
Repayment of lease obligations 11	(3,640)	(3,363)	(7,539)
Net cash flows from financing activities	(1,360)	2,604	(7,943)
Net (decrease)/increase in cash and cash equivalents	(6,187)	743	6,902
Cash and cash equivalents at beginning of period	12,123	5,221	5,221
Cash and cash equivalents at end of period	5,936	5,964	12,123

1 In accordance with IFRS5, 2021 has been restated to reflect the result of the Labels division, sold on 31 December 2021, as a discontinued operation.

### SIX MONTHS ENDED 30 JUNE 2022

#### NOTES TO THE CONDENSED FINANCIAL STATEMENTS (UNAUDITED)

Reconciliation to condensed consolidated cash flow statement							
	Six months	Six months	Year to 31				
	to 30 June	to 30 June	December				
	2022	2021	2021				
	£000	£000	£000				
Cash and cash equivalents per the balance sheet 11 Bank overdraft	6,804 (868)	7,215 (1,251)	12,315 (192)				
Balances per the cash flow statement	5,936	5,964	12,123				

# condensed concelledated cash flow statement

#### 1. **Basis of preparation**

Macfarlane Group PLC is a public company listed on the London Stock Exchange, incorporated and domiciled in the United Kingdom and registered in Scotland.

The Group's annual financial statements for the year ended 31 December 2021 were prepared in accordance with International Financial Reporting Standards (IFRSs) as adopted by the United Kingdom. This condensed set of interim financial statements has been prepared in accordance with United Kingdom adopted International Financial Reporting Standard IAS 34 Interim Financial Reporting.

This condensed set of interim financial statements has been prepared applying the accounting policies that were applied in the preparation of the company's published consolidated financial statements for the year ended 31 December 2021. There were no major changes from the adoption of new IFRS's in 2022.

#### Judgements, assumptions and estimation uncertainties

The preparation of financial statements requires management to make estimates and assumptions that affect the amounts reported for assets and liabilities as at the balance sheet date and the amounts reported for revenues and expenses during the period. Due to the nature of estimation, the actual outcomes may well differ from these estimates. With the exception of the impairment in historic goodwill in note 7, no significant judgements have been made in the current or prior period. The key sources of estimation uncertainty that have a significant effect on the carrying amounts of assets and liabilities are discussed below:

The determination of any defined benefit pension scheme asset or liability is based on assumptions determined with independent actuarial advice. The key assumptions used include discount rate, inflation rate and mortality assumptions, for which a sensitivity analysis is provided in note 12. The Directors consider that those sensitivities represent reasonable sensitivities which could occur in the next financial period.

The provision held against trade receivables is based on applying an expected credit loss model and related estimates of recoverable amounts. Whilst every attempt is made to ensure that the provision held against doubtful trade receivables is as accurate as possible, there remains a risk that the provision may not match the level of debt which ultimately proves uncollectable.

#### Business activities, risks and financing

The Group's business activities, together with the factors likely to affect its future development, performance and financial position, are set out in the Interim Management Report.

The Group's principal financial risks in the medium term relate to liquidity and credit risk. Liquidity risk is managed by ensuring that the Group's day-to-day working capital requirements are met by having access to committed banking facilities with suitable terms and conditions to accommodate the requirements of the Group's operations. Credit risk is managed by applying considerable rigour in managing the Group's trade receivables. Although the current economic climate indicates an increased level of risk, the Directors believe that the Group is adequately placed to manage its financial risks effectively.

The Group's banking arrangement with Lloyds Bank PLC comprises a committed facility of £30 million, expiring in December 2025, secured over part of Macfarlane Group's trade receivables and bearing interest at commercial rates. The facility has financial covenants for interest cover and trade receivables headroom.

### SIX MONTHS ENDED 30 JUNE 2022

#### NOTES TO THE CONDENSED FINANCIAL STATEMENTS (UNAUDITED)

### 1. Basis of preparation

### Business activities, risks and financing

The Directors have reviewed the Group's cash and profit projections, which they believe are based on prudent market data and past experience taking account of reasonably possible changes in trading performance given current market and economic conditions. The Directors are of the opinion that these projections show that the Group should be able to operate within its current facilities and comply with its banking covenants.

In assessing the going concern basis, the Directors have considered the Group's business activities, the financial position of the Group and the Group's risks and uncertainties. The Directors have a reasonable expectation that, despite the current uncertain economic environment, the Company and the Group have adequate resources to continue in operational existence for the foreseeable future, a period of not less than 12 months from the date of this report. For this reason, this condensed set of financial statements has been prepared on the going concern basis.

# Approval and review of condensed financial statements

These condensed financial statements were approved by the Board of Directors on 25 August 2022. As in previous years, the set of condensed financial statements for the half-year is unaudited.

# 2. Alternative performance measure

In addition to the various performance measures defined under IFRS the Group reports operating profit before amortisation as a measure to assist in understanding the underlying performance of the Group and its businesses when compared to similar companies. Operating profit before amortisation is not defined under IFRS and, as a result, does not comply with Generally Accepted Accounting Practice ("GAAP") and is therefore known as an alternative performance measure. Accordingly, this measure, which is not designed to be a substitute for any of the IFRS measures of performance, may not be directly comparable with other companies' alternative performance measures. Operating profit before amortisation is defined as operating profit before customer relationships and brand values amortisation reconciled in the table below.

		Restated <sup>1</sup>	
	Six months	Six months	Year to 31
	to 30 June	to 30 June	December
Continuing operations	2022	2021	2021
	£000	£000	£000
Operating profit before amortisation	11,384	10,817	23,366
Customer relationships/brand values amortisation	(1,780)	(1,561)	(3,311)
Operating profit	9,604	9,256	20,055

1 In accordance with IFRS5, 2021 has been restated to reflect the result of the Labels division, sold on 31 December 2021, as a discontinued operation.

# 3. General information

Comparative figures for the year ended 31 December 2021 are extracted from Macfarlane Group's statutory accounts for 2021. The information for the year ended 31 December 2021 does not constitute statutory accounts as defined in Section 434 of the Companies Act 2006. A copy of the statutory accounts for that year has been reported on by the Company's auditor and delivered to the Registrar of Companies. The report of the auditor on 24 February 2022 was (i) unqualified, (ii) did not include a reference to any matters to which the auditor drew attention by way of emphasis without qualifying their report, and (iii) did not contain a statement under section 498 (2) or (3) of the Companies Act 2006.

### SIX MONTHS ENDED 30 JUNE 2022

#### NOTES TO THE CONDENSED FINANCIAL STATEMENTS (UNAUDITED)

# 4. Segmental information

The Group's principal business segment is **Packaging Distribution**, comprising the distribution of packaging materials and supply of storage services in the UK. Other operations for the design, manufacture and assembly of timber, corrugated and foam-based packaging materials in the UK comprise one segment headed **Manufacturing Operations**.

		Restated <sup>1</sup>	
	Six months	Six months	Year to 31
	to 30 June	to 30 June	December
	2022	2021	2021
	£000	£000	£000
Group segment – total revenue			
Packaging Distribution	123,533	110,957	239,508
Manufacturing Operations	17,739	12,963	28,527
Inter-segment revenue	(2,063)	(1,776)	(3,570)
Revenue	139,209	122,144	264,465
Trading results - continuing operations			
Packaging Distribution			
Revenue	123,533	110,957	239,508
Cost of sales	(83,627)	(74,727)	(161,896)
Gross profit	39,906	36,230	77,612
Net operating expenses	(31,022)	(27,152)	(57,915)
Net operating expenses	(31,022)	(27,152)	(57,515)
Operating profit before amortisation	8,884	9 <i>,</i> 078	19,697
Amortisation	(1,379)	(1,293)	(2,642)
Operating profit	7,505	7,785	17,055
Manufacturing Operations			
Revenue	15,676	11,187	24,957
Cost of sales	(8,486)	(5,657)	(13,102)
	(0,400)	(3,037)	(13,102)
Gross profit	7,190	5,530	11,855
Net operating expenses	(4,690)	(3,791)	(8,186)
Operating profit before amortisation and impairment	2,500	1,739	3,669
Amortisation	(401)	(268)	(669)
Operating profit	2,099	1,471	3,000

1 In accordance with IFRS5, 2021 has been restated to reflect the result of the Labels division, sold on 31 December 2021, as a discontinued operation.

# MACFARLANE GROUP PLC SIX MONTHS ENDED 30 JUNE 2022

# NOTES TO THE CONDENSED FINANCIAL STATEMENTS (UNAUDITED)

# 4. Segmental information (continued)

			Restated <sup>1</sup>	
		Six months	Six months	Year to 31
		to 30 June	to 30 June	December
		2022	2021	2021
		£000	£000	£000
<b>Operating profit - continu</b>	uing operations			
Packaging Distribution		7,505	7,785	17,055
Manufacturing Operation	S	2,099	1,471	3,000
Operating profit		9,604	9,256	20,055
Finance costs (r	note 5)	(747)	(671)	(1,390)
Profit before tax		8,857	8,585	18,665
Tax (r	note 6)	(1,882)	(1,757)	(4,917)
Profit for the period from	o continuing operations	6,975	6,828	13,748
Loss for the period from	discontinued operations	(87)	(787)	(1,150)
Profit for the period		6,888	6,041	12,598

	30 June 2022 £000	Restated <sup>1</sup> 30 June 2021 £000	31 December 2021 £000
Total assets	1000	1000	1000
Packaging Distribution	192,221	168,638	185,111
Manufacturing Operations	30,312	30,106	31,056
Total assets	222,533	198,744	216,167
Net assets			
Packaging Distribution	77,718	63,988	74,899
Manufacturing Operations	20,110	18,405	19,995
Net assets	97,828	82,393	94,894

1 In accordance with IFRS5, 2021 has been restated to reflect the result of the Labels division, sold on 31 December 2021, as a discontinued operation.

		Restated <sup>1</sup>	
5. Finance costs	Six months	Six months	Year to 31
	to 30 June	to 30 June	December
	2022	2021	2021
	£000	£000	£000
Interest on bank borrowings	279	227	414
Interest on leases	551	434	969
Finance (income)/cost relating to defined benefit pension scheme	(83)	10	7
(note 12)			
Total finance costs from continuing operations	747	671	1,390

1 In accordance with IFRS5, 2021 has been restated to reflect the result of the Labels division, sold on 31 December 2021, as a discontinued operation.

#### SIX MONTHS ENDED 30 JUNE 2022

#### NOTES TO THE CONDENSED FINANCIAL STATEMENTS (UNAUDITED)

6. Tax		Six months to 30 June 2022 £000	Six months to 30 June 2021 £000	Year to 31 December 2021 £000
Current tax				
UK corporati	on tax	1,786	1,759	3,672
Foreign tax		113	122	245
Prior year ad	justments	(21)	(10)	72
Total current t	ax	1,878	1,871	3,989
Deferred tax	current year	4	(68)	(76)
	Prior year adjustments	-	(19)	(61)
	Long-term corporation tax rate change	-	-	1,277
Total deferred	tax (note 13)	4	(87)	1,140
Total tax		1,882	1,784	5,129
Tax charge att	ributable to continuing operations	1,882	1,757	4,917
Tax charge att	ibutable to discontinued operations	-	27	212
Tax charge for	the period	1,882	1,784	5,129

Tax for the six months ended 30 June 2022 has been charged at 19.00% (2021 - 19.00%) representing the best estimate of the effective tax charge for the full year. Deferred tax assets and liabilities at 30 June 2022 have been calculated based on the long-term corporation tax rate of 25%, which had been substantively enacted at that date.

7. Discontinued operations	Six months	Six months	Year to 31
	to 30 June	to 30 June	December
	2022	2021	2021
	£000	£000	£000
Revenue	-	11,369	21,220
Expenses	(87)	(12,129)	(22,158)
Loss before tax	(87)	(760)	(938)
Attributable tax expense	-	(27)	(212)
Loss for the period from discontinued operations	(87)	(787)	(1,150)

On 31 December 2021, the Group entered into a sales agreement to dispose of Macfarlane Labels Limited and its subsidiaries Macfarlane Group Ireland (Labels & Packaging) Limited and Macfarlane Group Sweden AB (collectively "Macfarlane Labels"). The results of the discontinued operations, which have been included as a single item of loss from discontinued operations for the period, are set out above. The loss for the six months to 30 June 2021 and the year to 31 December 2021 was after charging £987,000 of goodwill impairment.

The loss on disposal was £319,000, £87,000 recognised in the six months to 30 June 2022 and £232,000 recognised in the year to 31 December 2021. No loss on disposal was recognised in the six months to 30 June 2021.

### **SIX MONTHS ENDED 30 JUNE 2022**

#### NOTES TO THE CONDENSED FINANCIAL STATEMENTS (UNAUDITED)

# Dividondo

8.	Dividends		Six months	Six months	Year to 31
			to 30 June	to 30 June	December
			2022	2021	2021
			£000	£000	£000
Amo	unts recognised a	as distributions to equity holders in the period			
Final	dividend	2.33p per share (2021: 1.85 per share)	3,677	2,920	2,920
Inter	im dividend	(2021: 0.87p per share)	-	-	1,373
Distr	ibutions in the p	eriod	3,677	2,920	4,293

An interim dividend of 0.90p per share, payable on 13 October 2022, was declared on 25 August 2022 and has therefore not been included as a liability in these condensed financial statements.

Restated<sup>1</sup>

#### 9. Earnings per share

	Six months to 30 June	Six months to 30 June	Year to 31 December
Earnings	2022	2021	2021
Profit for the period from continuing operations	£000 6,975	£000 6,828	£000 13,748
Loss for the period from discontinued operations	(87)	(787)	(1,150)
Profit for the period from continuing and discontinued operations	6,888	6,041	12,598
Number of shares '000 Weighted average number of shares in issue for the	30 June 2021	30 June 2021	31 December 2021
purposes of basic earnings per share	157,987	157,812	157,812
Effect of Long-Term Incentive Plan awards in issue	1,834	1,627	1,627
Weighted average number of shares in issue for the purposes of diluted earnings per share	159,821	159,439	159,439
Basic earnings per share from continuing operations	4.41p	4.33p	8.71p
Diluted earnings per share from continuing operations	4.36p	4.28p	8.62p
Basic earnings per share from discontinued operations	(0.06)p	(0.50)p	(0.73)p
Diluted earnings per share from discontinued operations	(0.05)p	(0.49)p	(0.72)p
Basic earnings per share from continuing and discontinued operations	4.36p	3.83p	7.98p
Diluted earnings per share from continuing and discontinued operations	4.31p	3.79p	7.90p

1 In accordance with IFRS5, 2021 has been restated to reflect the result of the Labels division, sold on 31 December 2021, as a discontinued operation.

#### SIX MONTHS ENDED 30 JUNE 2022

#### NOTES TO THE CONDENSED FINANCIAL STATEMENTS (UNAUDITED)

#### 10. Acquisitions

On 17 May 2022, Macfarlane Group PLC acquired 100% of PackMann Gesellschaft für Verpackungen und Dienstleistungen mbH ("PackMann"), for a maximum consideration of £7.4 million, excluding cash, bank balances and bank borrowings. £5.9 million was paid in cash on acquisition and the deferred consideration of £1.5 million is payable in the second quarters of 2023 and 2024, subject to certain trading targets being met in the two twelve-month periods ending on 31 May 2023 and 2024 respectively. A recovery for closing balance sheet adjustments is estimated to be £0.6 million receivable in H2 2022.

On 26 February 2021, Macfarlane Group UK Limited ("MGUK") acquired 100% of GWP Holdings Limited ("GWP"), for a maximum consideration of £15.1 million, excluding cash and bank balances retained. £10.0 million was paid in cash on acquisition, in addition to the cash and bank balances retained, £2.2 million was paid in the first half of 2022 as the profit target for the first twelve month period was met and a further £2.9 million is payable in 2023, subject to the profit target being met in the second twelve-month period ending on 28 February 2023. On 31 March 2021, MGUK acquired 100% of Carters Packaging (Cornwall) Limited ("Carters"), for a maximum consideration of £4.5 million, excluding cash and bank balances retained. £3.0 million was paid in cash on acquisition, in addition to the cash and bank balances retained. £0.7 million was paid in the first half of 2022 as the profit target for the first twelve month period was met and a further £0.8 million is payable in 2023, subject to the profit target twelve month period was met and a further £0.8 million is payable in 2023, subject to the profit target being met in the second twelve-month period and in the first half of 2022 as the profit target for the first twelve month period was met and a further £0.8 million is payable in 2023, subject to the profit target being met in the second twelve-month period ending on 31 March 2023.

Contingent considerations are recognised as a liability in trade and other payables and are remeasured to fair value of £5.1 million at the balance sheet date based on a range of outcomes between £Nil and £5.1 million. Trading in the post-acquisition period supports the remeasured value of £5.0 million.

Carters and PackMann are packaging distributors, accounted for in the Packaging Distribution segment. Goodwill arising is attributable to the anticipated future profitability of the distribution of the Group's product ranges in the UK and anticipated operating synergies from future combinations of activities with the existing Packaging Distribution network. GWP is a packaging manufacturer, accounted for in the Manufacturing Operations segment. Goodwill arising is attributable to the anticipated future profitability of the manufacture of the Group's product ranges in the UK and anticipated operating synergies from future combinations of activities within the existing Manufacturing Operations. Fair values assigned to net assets acquired and consideration paid and payable are set out below:-

		Six months	Six months	Year to 31
		to 30 June	to 30 June	December
		2022	2021	2021
Net assets acquired		£000	£000	£000
Other intangible assets		3,520	9,482	9,482
Property, plant and equipment		836	4,558	4,558
Inventories		2,364	1,965	1,965
Trade and other receivables		1,347	3,316	3,316
Cash and bank balances		290	3,877	3,877
Bank borrowings		(730)	-	-
Trade and other payables		(1,899)	(4,148)	(4,148)
Current tax liabilities		(196)	(427)	(427)
Lease liabilities		(739)	(3,500)	(3,500)
Deferred tax liabilities		(971)	(1,875)	(1,875)
Net assets acquired		3,822	13,248	13,248
Goodwill		2,843	9,492	9,492
Total consideration		6,665	22,740	22,740
Contingent consideration on acquisitions	Current year	(767)	(6,625)	(6,625)
	Prior years	2,930	-	-
Total cash consideration		8,828	16,115	16,115
Net cash outflow arising on acquisition				
Cash consideration		(8,828)	(16,115)	(16,115)
Cash and bank borrowings acquired		(440)	3,877	3,877
Net cash outflow		(9,268)	(12,238)	(12,238)

# MACFARLANE GROUP PLC SIX MONTHS ENDED 30 JUNE 2022 NOTES TO THE CONDENSED FINANCIAL STATEMENTS (UNAUDITED)

# 11. Analysis of changes in net debt

	Cash and			
	cash	Bank	Lease	Total
	equivalents	borrowing	liabilities	debt
	£000	£000	£000	£000
Total debt				
At 1 January 2021	7,228	(7,766)	(28,692)	(29,230)
Non-cash movements				
Acquisitions	-	-	(3,500)	(3,500)
New leases	-	-	(868)	(868)
Exchange movements	-	-	86	86
Lease modifications	-	-	(4,381)	(4,381)
Cash movements	(13)	(8,131)	3,363	(4,781)
At 30 June 2021	7,215	(15,897)	(33,992)	(42,674)
Non-cash movements				
Disposals	-	-	1,363	1,363
New leases	-	-	(8,235)	(8,235)
Exchange movements	-	-	40	40
Lease modifications	-	-	1,706	1,706
Cash movements	5,100	6,057	4,176	15,333
At 31 December 2021	12,315	(9,840)	(34,942)	(32,467)
Non-cash movements				
Acquisitions	-	-	(739)	(739)
Disposals	-	-	163	163
New leases	-	-	(1,743)	(1,743)
Exchange movements	-	-	(4)	(4)
Lease modifications	-	-	(532)	(532)
Cash movements	(5,511)	(6,633)	3,640	(8,504)
At 30 June 2022	6,804	(16,473)	(34,157)	(43,826)
Total cash movements for 2021	5,087	(2,074)	7,539	10,552
Net bank debt				Net bank Debt £000
At 30 June 2022	6,804	(16,473)		(9,669)
At 31 December 2021	12,315	(9,840)		2,475

Cash and cash equivalents (which are presented as a single class of asset on the balance sheet) comprise cash at bank and other short-term highly liquid investments with maturity of three months or less.

# SIX MONTHS ENDED 30 JUNE 2022

### NOTES TO THE CONDENSED FINANCIAL STATEMENTS (UNAUDITED)

### 12. Retirement benefit obligations

The figures below have been prepared by Aon based on the results of the triennial actuarial valuation as at 1 May 2020 updated to 30 June 2021, 31 December 2021 and 30 June 2022. The scheme investments and the scheme's net surplus position as calculated under IAS 19 are as follows:

	30 June	30 June	31 December
Investment class	2022	2021	2021
investment class	£000	£000	£000
Equities			
UK equity funds	7,304	8,942	9,392
Overseas equity funds	13,234	16,554	17,010
Multi-asset diversified growth funds	27,061	32,566	29,113
Bonds			
Liability-driven Investment funds	14,314	24,883	30,531
Other investments			
European loan fund	6,332	6,657	6,778
Secured property income fund	7,293	6,587	6,995
Cash	1,010	316	604
Fair value of Scheme investments	76,548	96,505	100,423
Present value of Scheme liabilities	(67,701)	(91,939)	(92,156)
Pension scheme surplus	8,847	4,566	8,267

These amounts were calculated using the following principal assumptions as required under IAS 19:

	•	<b>e</b> 1	•	•			
Assumptions		30 June 2022	30 June 2021		31 December 2021		
Discount rate		3.80%	1.90%		1.90%		
Rate of increase in pensionable salaries		0.00%	0.00%		0.00%		
Rate of increase in pensions in	payment	3% or 5%	3% or 5%		3% or 5%		
		for fixed increases	for fixed increases		for fixed increases		
		or 3.22% for LPI	or 3.20%	6 for LPI	or 3.30% for LPI		
PIE take up rate		65%	65	%	65%		
Inflation assumption (RPI)		3.30%	3.30%		3.40%		
Inflation assumption (CPI)		2.80%	2.80%		2.90%		
Life expectancy beyond normal retirement age of 65							
Scheme member aged 55	Male	22.9 years	22.9 y	/ears	22.8 years		
	Female	24.5 years	24.4 y	/ears	24.4 years		
Scheme member aged 65	Male	22.3 years	22.3 y	/ears	22.3 years		
	Female	23.7 years	23.6 y	/ears	23.6 years		
Average uplift for GMP service		0.40%	0.40%		0.40%		
			Six months	Six months	Year to 31		
			to 30 June	to 30 June			
			2022	2021			
	//		£000	£000	£000		
Movement in scheme surplus	/(deficit) in t	the period		14 47			
At start of period			8,267	(1,471			
Current service cost			(24)	(95			
Employer contributions			1,346	1,311			
Past service costs (curtailed du	ie to disposa	ll of business)	-		- (333)		
Net finance income/(cost)			83	(10			
Re-measurement of pension scheme liability in the period			(825)	4,831	L 8,212		
At end of period			8,847	4,566	6 8,267		

#### SIX MONTHS ENDED 30 JUNE 2022

#### NOTES TO THE CONDENSED FINANCIAL STATEMENTS (UNAUDITED)

#### 12. Retirement benefit obligations (continued)

#### Sensitivity to key assumptions

Key assumptions used for IAS 19 are discount rate, inflation and mortality. If different assumptions were used, then this could have a material effect on the deficit. Assuming all other assumptions are held static then a movement in the following key assumptions would affect the level of the surplus as shown below:-

Assumptions	30 June 2022 £000	30 June 2021 £000	31 December 2021 £000
Discount rate movement of +0.6%	6,499	8,826	8,845
Inflation rate movement of +0.1%	(339)	(469)	(470)
Mortality movement of +0.1 year in age rating	203	276	277

Positive figures reflect a reduction in scheme liabilities and therefore an increase in the scheme surplus.

	Six months	Six months	Year to 31
	to 30 June	to 30 June	December
	2022	2021	2021
	£000	£000	£000
Movement in fair value of Scheme investments			
Scheme investments at start of period	100,423	99,430	99,430
Interest income	947	663	1,332
Return on scheme assets (exc. amount shown in interest income)	(23,758)	(3,198)	1,273
Contributions from sponsoring companies	1,346	1,311	1,992
Contribution from scheme members	4	14	23
Benefits paid	(2,414)	(1,715)	(3,627)
Scheme investments at end of period	76,548	96,505	100,423
Movement in present value of Scheme liabilities			
Scheme liabilities at start of period	(92,156)	(100,901)	(100,901)
Normal service costs	(24)	(95)	(126)
Past service costs (curtailed due to disposal of business)	-	-	(333)
Interest cost	(864)	(673)	(1,339)
Contribution from scheme members	(4)	(14)	(23)
Actuarial (loss)/gain due to the changes in financial and experience	22,933	8,029	6,939
Actuarial gain due to change in demographic assumptions	_	_	_
Benefits paid	2,414	1,715	3,627
Scheme liabilities at end of period	(67,701)	(91,939)	(92,156)

#### Basis of recognition of surplus

Macfarlane Group PLC, based on legal opinion provided, has an unconditional right to a refund of surplus assets assuming the full settlement of plan liabilities in the event of a wind up of the Macfarlane Group PLC Pension & Life Assurance Scheme (1974) ('the Scheme'). Furthermore, in the ordinary course of business the trustees have no rights to unilaterally wind up the Scheme, or otherwise augment the benefits due to members of the scheme. Based on these rights, any net surplus in the Scheme is recognised in full.

#### Investments

The Trustees review the scheme investments regularly and consult with the Company regarding any changes.

# Funding

Following the completion of the triennial actuarial valuation at 1 May 2020, Macfarlane Group PLC is paying deficit reduction contributions of £1.25 million per annum with a deficit recovery period of 4 years. The Group paid a further £0.7 million into the scheme in H1 2022 to satisfy the debt agreed with the trustees in relation to the cessation of Macfarlane Labels Limited as a sponsoring employer.

#### SIX MONTHS ENDED 30 JUNE 2022

#### NOTES TO THE CONDENSED FINANCIAL STATEMENTS (UNAUDITED)

13. Deferred tax	Tax losses less accelerated capital allowances £000	Other intangible assets £000	Retirement Benefit Obligations £000	Total £000
At 1 January 2021	(79)	(2,876)	279	(2,676)
Acquisitions	(73)	(1,802)	-	(1,875)
Transferred to corporation tax	(168)	-	-	(168)
Exchange movement	(1)	-	-	(1)
Credited/(charged) in income statement			<i>/</i> >	
Current period	19	297	(229)	87
Charged in other comprehensive income Remeasurement of pension scheme liability		_	(918)	(918)
At 30 June 2021	(302)	(4,381)	(868)	(5,551)
Disposal	372	-	-	372
Exchange movement	1	-	-	1
(Charged) in income statement				
Current period	(390)	(684)	(153)	(1,227)
(Charged)/credited in other comprehensive income				
Remeasurement of pension scheme liability	-	-	(1,136)	(1,136)
Corporation tax rate change	-	-	88	88
At 1 January 2022	(319)	(5,065)	(2,069)	(7,453)
Acquisitions	-	(971)	-	(971)
Credited/(charged) in income statement				
Current period	4	341	(349)	(4)
Credited in other comprehensive income	-	-	206	206
At 30 June 2022	(315)	(5,695)	(2,212)	(8,222)
Deferred tax assets	19	_	-	19
Deferred tax liabilities	(334)	(5,695)	(2,212)	(8,241)
At 30 June 2022	(315)	(5,695)	(2,212)	(8,222)

# 14. Related party transactions

Related party transactions for 2021 are disclosed in note 27 of the 2021 Annual Report. The directors are satisfied that, other than the changes in the Retirement Benefit Obligations disclosed in note 12 above, there have been no changes which could have a material effect on the financial position of the Group in the first six months of the financial year.

Transactions between the Company and its subsidiaries have been eliminated on consolidation and are not disclosed.

Details of individual and collective remuneration of the Company's Directors and dividends received by the Directors for calendar year 2022 will be disclosed in the Group's 2022 Annual Report. Peter Atkinson and Ivor Gray hold option awards over 1,055,972 and 463,112 ordinary shares respectively under the Macfarlane Group PLC Long Term Incentive Plan awarded in 2020, 2021 and 2022. Peter Atkinson and Ivor Gray hold 180,875 and 30,770 ordinary shares respectively after exercising option awards on 17 May 2022 under the Macfarlane Group PLC Long Term Incentive Plan awarded in 2019.

There are no other related party transactions during the six-month period which require disclosure.

### SIX MONTHS ENDED 30 JUNE 2022

# NOTES TO THE CONDENSED FINANCIAL STATEMENTS (UNAUDITED)

# 15. Post balance sheet events

There are no post balance sheet events requiring disclosure.

# 16. Interim Report

The interim report will be posted to shareholders on 12 September 2022. Copies will be available from the registered office, 3 Park Gardens, Glasgow G3 7YE and available on the Company's website, www.macfarlanegroup.com, from that date.