



PRESS RELEASE

Macfarlane Packaging

Macfarlane Packaging Hits the High Streets

Macfarlane Packaging, the UK's largest packaging distributor, which supplies transit packaging and related consumables, is to set up a new Presentation and Retail Packaging Division targeting both the £150m UK market for high quality litho-printed boxes and the significant UK high street retail packaging market for rope handled carrier bags, gift boxes, ribbons, tissue paper etc.

Macfarlane Packaging, which celebrated its 60th anniversary last year, is to use its unrivalled position in the UK packaging industry to offer existing and new customers access to high quality, competitively sourced presentation and retail packaging to promote and protect the customers brand and products.

The move follows Macfarlane Packaging's recent acquisition of Allpoint Packaging, which has developed close links with suppliers in the UK and overseas. Allpoint Packaging's existing customer base includes a number of well known high street brands and manufacturers of high quality consumer products.

The range of products are demanded by customers across a broad range of industry sectors manufacturing, distributing and retailing consumer products, including food, beverage, electrical appliances, automotive components, optical, telecommunications, multi-media etc.



Customers can now benefit from a broader range of products in addition to Macfarlane Packaging's unrivalled range of services including:

- A national distribution network
- The largest most experienced sales force in the industry
- Full packaging management service including: design, stock holding, drip feed and web ordering
- Competitive pricing through Macfarlane's extensive UK and overseas supply chain.

Ivor Gray, Commercial Director of Macfarlane Packaging, said:

“Macfarlane Packaging has been a major player in the UK packaging market for decades and our primary focus has always been on transit packaging – helping to ensure that products reach their destination in good condition for sale. With our acquisition of Allpoint Packaging, and their expertise in sourcing high quality, good value presentational and retail packaging products we can now offer our existing and prospect customers a more extensive product offering.

I am confident that Macfarlane Packaging's customers – existing and new – will see the benefits of this significant enhancement to our already extensive product and service proposition.”

Ends

4th OCT, 2010

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Notes to editors

Macfarlane Group PLC is a UK-based group of companies focused on packaging-related activities. The Packaging Distribution business is the leading UK distributor of a comprehensive range of packaging consumable products. The Manufacturing Operations comprise two businesses, the manufacture of transit packaging and the manufacture of self-adhesive and re-sealable labels. Headquartered in Glasgow, Scotland, Macfarlane Group employs 700 people at 22 sites, principally in the UK and Ireland, servicing 20,000+ customers, in several sectors including: consumer goods; logistics; electronics; food manufacturing and retailing; internet and home retailing.