



PRESS RELEASE

Macfarlane Packaging Goes Continental

Macfarlane Packaging, the UK's leading packaging distribution business, has become the exclusive UK member of NovuPak, the pan-European collaboration of industrial packaging distributors.

Now Macfarlane Packaging will be able to offer its customers a truly international service across Germany, Austria, Switzerland, Czech Republic, Belgium, the Netherlands, Luxembourg, Denmark, Sweden, Norway and Finland with France and Poland expected to follow shortly.

Ivor Gray, Commercial Director of Macfarlane Packaging, said:

“While the majority of Macfarlane’s customers are UK-focused and able to take advantage of our national footprint, there’s increasing demand from some for a pan-European capability. Similarly, our new colleagues within NovuPak can and do have a need for a UK infrastructure and they can now benefit from Macfarlane’s unrivalled UK coverage.

“We also plan to work together with our partners to share in new product development and services which we can use to enhance our proposition to our customers.”

Macfarlane’s partners in the NovuPak collaboration are:

- Boxon – based in Helsingborg, Sweden, and covering Sweden, Norway, Finland and Denmark



- Moonen Packaging – located in Weert in the Netherlands and covering Europe, with a strong focus on the Benelux countries
- Transpak – based in Solms, Germany, covering Germany, Switzerland, Austria and Czech Republic.

NovuPak is headquartered in Maastricht, in the Netherlands from where it is run as a co-operative association for its members.

ENDS

29th May 2012

Notes to Editors

- Macfarlane Group PLC is a UK-based group of companies focused on packaging-related activities.
- The Packaging Distribution business is the leading UK distributor of a comprehensive range of packaging consumable products.
- The Manufacturing Operations comprise two businesses, the manufacture of transit packaging and the manufacture of self-adhesive and re-sealable labels.
- Headquartered in Glasgow, Scotland, Macfarlane Group employs 700 people at 22 sites, principally in the UK and Ireland, servicing 20,000+ customers in the UK, Europe and the USA across a wide range of sectors including: consumer goods; logistics; electronics; food manufacturing and retailing; internet and mail order.